Background Screening

Trends India



Quantifying the trends and qualifying the nature of discrepancy patterns in India



GLOSSARY OF TERMS

Cases

One case indicates one candidate. It is denoted by a case reference number which is unique to that particular candidate.

Component(s)

Screening carried out for various phases of the candidate's background like Employment, Education, Address, etc. are termed as Components.

Employee Category

The designation at which the candidate worked/is working [current employment] in the organization.

Customer

The organization which authorizes First Advantage to conduct the verification.

Industry

The industry sector/segment under which the Customer falls. All abbreviations used are as per Indian standards of industry bifurcation and are easily accessible via the internet.

Possible Suspect

Any organization or company whose credentials might not be genuine.

Checks

One case can have one or more than one check based on the credentials being verified.

FOR EXAMPLE

First Advantage is conducting a background check for a candidate ABC [Case].

The check is authorized by a [Customer] say XYZ Corp. This customer belongs to the BFSI sector [Industry].

As per the customer's mandate, the screening components include latest Education and two previous Employments of the candidate. Here Education and Employment are [Components] & there are a total of three Checks - one Education and two Employment [Checks].

Depending on a predefined matrix followed by the customer, either as standardized by First Advantage or a customer customized matrix - a disconnect identified [Discrepancy] would be categorized as major or minor discrepancy, suspect, [Possible Suspect], etc.

Disclaimer:

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that are not historical facts. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect" and similar expressions are intended to identify forward-looking statements. These forward-looking statements are subject to various risks, uncertainties, assumptions, or changes in circumstances that are difficult to predict or quantify, including those described under the "Risk Factors" section in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as such factors may be updated from time to time in our periodic filings with the Securities and Exchange Commission (SEC), which are accessible on the SEC's website at HYPERLINK "http://www.sec.gov" www.sec.gov. Any forward-looking statements included in this presentation, or our SEC filings are made only as of their respective dates, and we undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise, except as required by law.

We are serving innovation through integrated technological developments and digital screening solutions.

FOREWORD

Dear Readers,

With India making consistent progressive strides towards economic recovery, Companies are pursuing a variety of expansion strategies which has created a strong demand for skilled talent in the market. Implementing a comprehensive employee screening program is a good practice and safe approach for businesses to chart an ethical future.

At First Advantage, our primary focus is on improving client onboarding experience, lowering delivery cycle times, and enhancing quality performance. To support this goal, we are bringing market innovative technologies, implementing modern architectures, and producing leading API frameworks — all while driving high customer satisfaction and creating a positive applicant experience.

Highlights of Q1-22

- In Q2-22, industries such as BFSI, E-Commerce and Logistics, Retail & Telcom showed substantially greater discrepancy percentages than the overall average of 11.3 percent.
- Discrepancy percentage in the BFSI sector increased from 18.6 % in Q1-22 to 20.07 % in Q2-22.
- For Employment Verifications IT, BFSI, FMCG and Manufacturing sectors have shown higher inclination towards alternate modes of verification.

In the current digital and hybrid work environment, it is more important than ever that businesses understand best practices and trends for employee background checks when looking to expand or manage their workforces.

We are delighted that you are getting the required perspective and insights from our Trends report.

Always, proud to be of service to you!

AMIT SINGH

Senior Vice President & Head - Commercial, First Advantage India Amit.Singh3@fadv.com





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1.A. Discrepancy Percentage - By Quarter [Q1-17 to Q2-22]



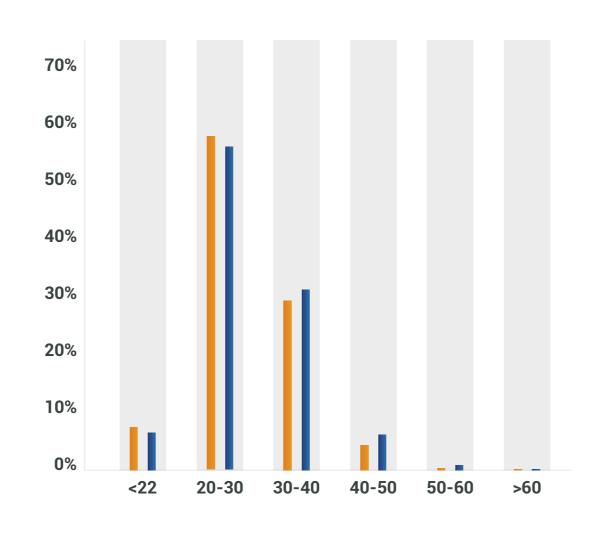


1.B. Discrepancy Percentage - By Age [Q1-22 to Q2-22]

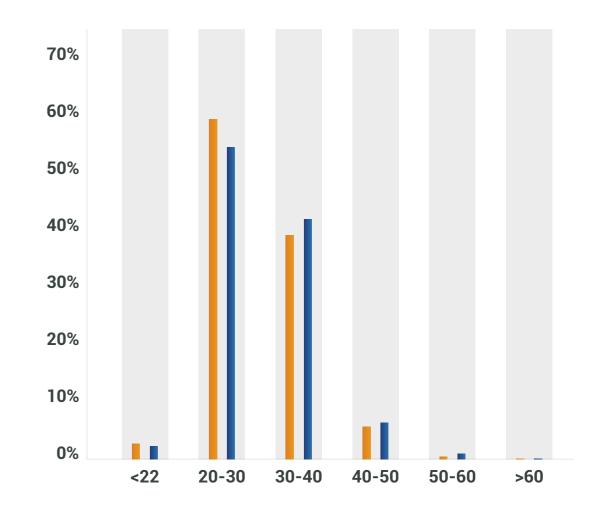
In Q2'22, most of the candidates screened were between the ages of 22 and 30.

Candidate screenings for those aged 40 to 50 years old jumped by 28%.

The majority of the applicant' discrepancy data came from the age bracket of 22 to 30 years old.



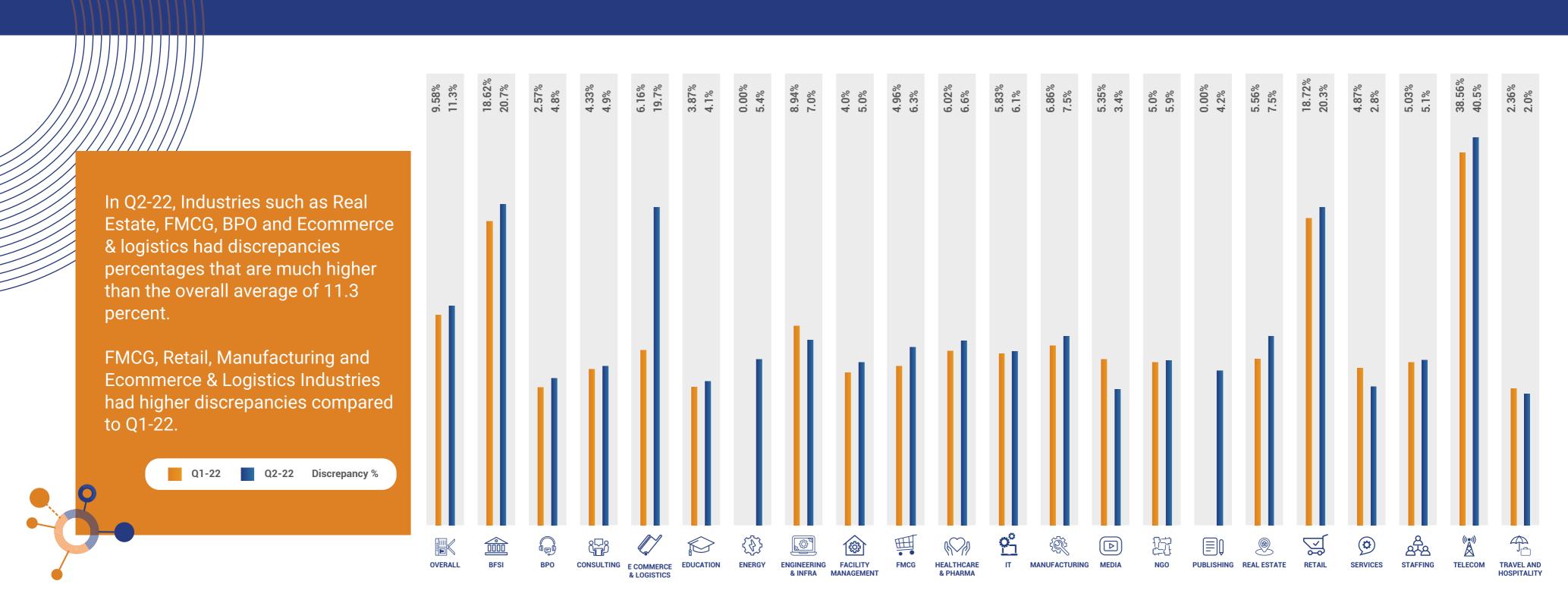




Discrepancy by Age



1.C. Discrepancy Percentage - By Industry [Q1-22 to Q2-22]





1.D. Case and Component Discrepancy Percentage [Q1-22 to Q2-22]

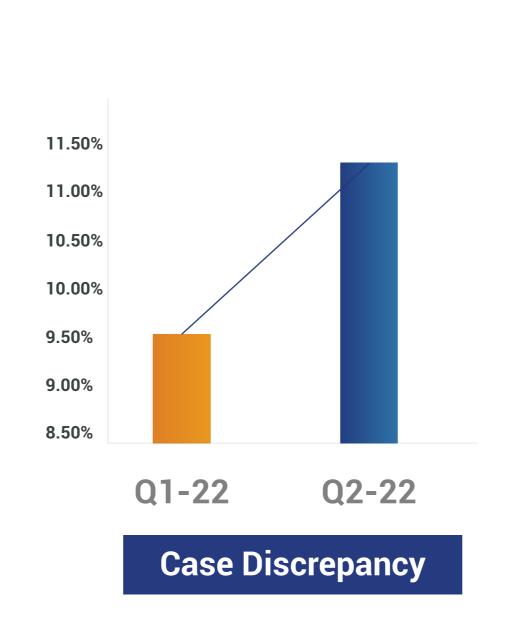
Case Discrepancy - Over 11% of candidates screened in Q2 2022 have noted discrepancies, i.e. 2% increase as compared to Q1-22.

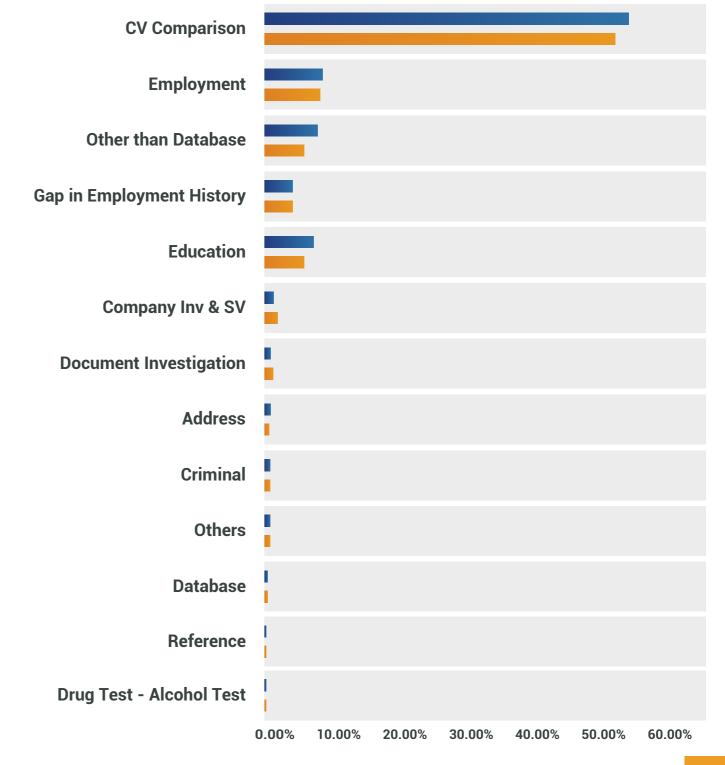
CV comparison revealed a significant increase in noted discrepancies showcasing an increase of 4% in Q2'22 compared to Q1'22.

Education discrepancy increased from 3.53% to 5.30% compared to Q1'22.

Increased difference in Address and Criminal screenings by 5% and 6%, respectively.

Q1-22 Q2-22 Discrepancy %







2.A. Discrepancy Percentage - By Industry by Component Education [Q1-22 vs Q2-22]



0000 **H** q Eq. **BPO** IT **EDUCATION BFSI CONSULTING E COMMERCE ENGINEERING FMCG HEALTHCARE** & LOGISTICS & INFRA & PHARMA Q1-22 1.29% 11.33% 0.51% 0.38% 0.42% 2.86% 1.81% 0.73% 1.09% **Q2-22** 0.29% 10.91% 0.71% 11.14% 0.81% 0.46% 1.06% 0.94% 0.86%

E-Commerce & Logistics and Retail industries showed a rise in discrepancy in Q2-22 against Q1-22.

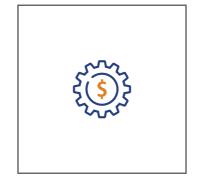
2.A. Discrepancy Percentage - By Industry by Component Education [Q1-22 vs Q2-22]

















MANUFACTURING

MEDIA

REAL ESTATE

RETAIL

SERVICES

STAFFING

TELECOM

TRAVEL AND HOSPITALITY

Q1-22

0.65%

0.54%

0.00%

10.65%

0.27%

1.08%

3.87%

1.31%

Q2-22

0.65%

0.72%

1.40%

19.53%

0.25%

1.13%

3.98%

0.75%

2.B. Discrepancy Percentage - By Industry by Component Employment [Q1-22 vs Q2-22]



BFSI E COMMERCE EDUCATION BPO CONSULTING **ENERGY ENGINEERING** & LOGISTICS & INFRA Q1-22 3.13% 9.56% 3.28% 4.09% 1.64% 6.20% 7.09% **Q2-22** 5.10% 3.85% 8.95% 4.76% 21.95% 5.08% 4.88%

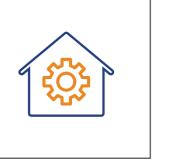
E-Commerce & Logistics, Retail, Telecom and BPO sectors leads to rise in discrepancy in Q2-22 compared to Q1-22.

APRIL TO JUNE

CASE LEVEL TREND

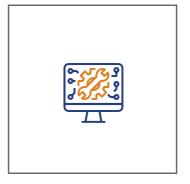
2.B. Discrepancy Percentage - By Industry by Component Employment [Q1-22 vs Q2-22]

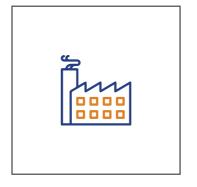
















FACILITY MANAGEMENT **FMCG**

HEALTHCARE & PHARMA

IT

MANUFACTURING

MEDIA

REAL ESTATE

Q1-22

18.18%

3.94%

6.72%

6.81%

5.16%

4.76%

2.56%

Q2-22

0.00%

5.17%

7.10%

6.00%

5.05%

3.52%

4.32%

2.B. Discrepancy Percentage - By Industry by Component Employment [Q1-22 vs Q2-22]













RETAIL

SERVICES

STAFFING

TELECOM

TRAVEL AND HOSPITALITY

Q1-22



5.56%

4.81%

15.17%

5.71%

Q2-22

9.30%

3.76%

5.00%

16.10%

5.61%

2.C. Discrepancy Percentage - By Industry by Component Address [Q1-22 vs Q2-22]



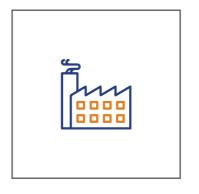
H FMCG BFSI E COMMERCE EDUCATION BPO CONSULTING **ENGINEERING** & LOGISTICS & INFRA Q1-22 0.49% 1.73% 0.05% 0.03% 4.13% 0.55% 0.55% **Q2-22** 1.45% 0.60% 0.03% 5.97% 0.92% 0.00% 0.18%

Sectors like E-Commerce & Logistics, Retail, Manufacturing and Telecom have demonstrated a significant increase in discrepancy in Q2-22 compared to Q1-22.

2.C. Discrepancy Percentage - By Industry by Component Address [Q1-22 vs Q2-22]













HEALTHCARE & PHARMA

IT

MANUFACTURING

RETAIL

TELECOM

TRAVEL AND HOSPITALITY

Q1-22

0.44%

0.57%

0.64%

7.89%

18.11%

0.04%

Q2-22

0.34%

0.31%

3.18%

9.50%

20.21%

0.19%

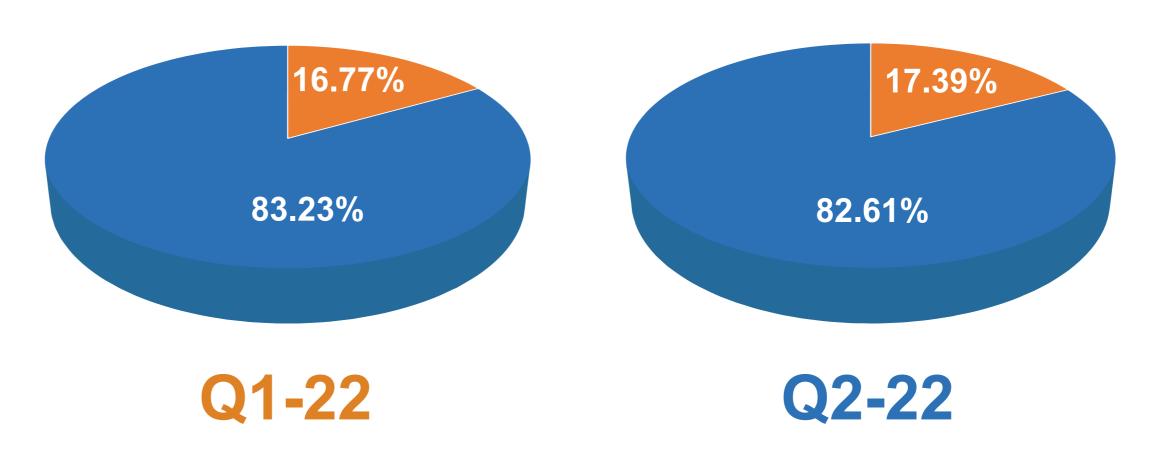
3.A.1. Alternate Modes Of Verification: Component Employment [Q1-22 to Q2-22]



17 out of every 100 Employment Verifications were conducted through the alternate modes of verification.

STANDARD

ALTERNATE



3.A.2. Alternate Modes Of Verification: Component Employment [Q1-22 to Q2-22]



EDUCATION BPO BFSI STANDARD **ALTERNATE STANDARD ALTERNATE STANDARD** ALTERNATE Q1-22 88.58% 11.42% 88.14% 11.86% 89.57% 10.43% **Q2-22** 86.47% 13.53% 86.81% 13.19% 87.81% 12.19%

In Q2-22 sectors like Engineering & Infrastructure, IT, Retail, FMCG to name a few, are accepting a higher percentage of alternate modes of verification compared to others.



	7
4	





/ <u> </u>							
CONSULTING		E COMMERCE & LOGISTICS			ENERGY		
	STANDARD	ALTERNATE	STANDARD	ALTERNATE		STANDARD	ALTERNATE
Q1-22	88.88%	11.12%	86.79%	13.21%		94.55%	5.45%
Q2-22	91.88%	8.12%	89.31%	10.69%		88.46%	11.54%



			HEALTHCARE & PHARMA	
	ENGINEERING & INFRA	FMCG		
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE	
Q1-22	72.46% 27.54%	85.58% 14.42%	84.75% 15.25%	
Q2-22	70.47% 29.53%	81.94% 18.06%	86.21% 13.79%	



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	IT	MANUFACTURING	MEDIA
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE
Q1-22	78.84% 21.16%	86.22% 13.78%	67.57% 32.43%
Q2-22	76.56% 23.44%	84.05% 15.95%	65.57% 34.43%



NGO		REAL ESTATE	RETAIL	
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE	
Q1-22	85.71% 14.29%	79.41% 20.59%	84.98% 15.02%	
Q2-22	85.71% 14.29%	82.53% 17.47%	80.03% 19.97%	

3.A.2. Alternate Modes Of Verification: Component Employment [Q1-22 to Q2-22]



SERVICES STAFFING TELECOM ALTERNATE ALTERNATE ALTERNATE STANDARD **STANDARD STANDARD** Q1-22 81.55% 18.45% 90.47% 9.53% 90.81% 9.19% **Q2-22** 87.65% 12.35% 92.42% 7.58% 88.82% 11.18%



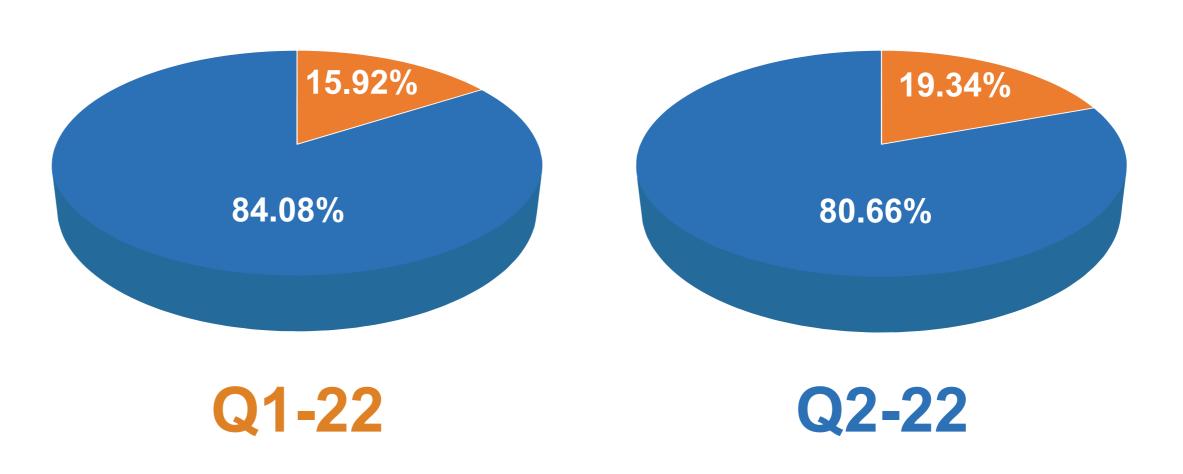
		₹ <u>₹</u>		
	TRAVEL AND HOSPITALITY	FACILITY MANAGEMENT	PUBLISHING	
	STANDARD ALTERNATE	STANDARD	STANDARD ALTERNATE	
Q1-22	77.50% 22.50%	100.00%	72.73% 27.27%	
Q2-22	76.95% 23.05%	0.00%	100.00% 0.00%	

4.A.1. Alternate Modes Of Verification: Component Address [Q1-22 to Q2-22]



19 out of every 100 Address
Verifications were conducted
through the alternate modes of
verification.

STANDARD ALTERNATE





	EDUCATION	BFSI	BPO
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE
Q1-22	9.18% 90.82%	95.55% 4.45%	99.07% 0.93%
Q2-22	13.58% 86.42%	86.31% 13.69%	99.37% 0.63%

4.A.2. Alternate Modes Of Verification: Component Address [Q1-22 to Q2-22]



	CONSULTING	E COMMERCE & LOGISTICS	ENERGY	
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE	
Q1-22	83.10% 16.90%	99.69% 0.31%	100.00%	
Q2-22	81.12% 18.88%	100.00%	100.00%	

In Q2-22 sectors like Education, IT, BFSI and Consulting are accepting a higher percentage of alternate modes of verification compared to others.









ENGINEERING & INFRA		FMC	G	HEALTHCARE & PHARMA		
	STANDARD	ALTERNATE	STANDARD	ALTERNATE	STANDARD	ALTERNATE
Q1-22	97.71%	2.29%	99.53%	0.47%	99.55%	0.45%
Q2-22	94.11%	5.89%	99.06%	0.94%	99.85%	0.15%



	IT	MANUFACTURING	MEDIA
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD
Q1-22	73.41% 26.59%	91.99% 8.01%	100.00%
Q4-21	69.08% 30.92%	94.79% 5.21%	100.00%

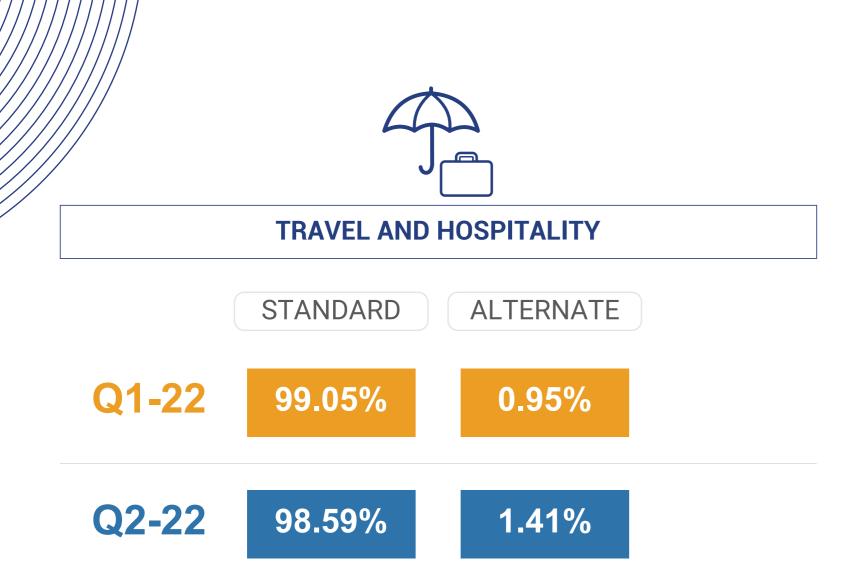


	NGO	REAL ESTATE	RETAIL
	STANDARD	STANDARD ALTERNATE	STANDARD ALTERNATE
Q1-22	100.00%	100.00%	98.45% 1.55%
Q2-22	100.00%	100.00%	99.61% 0.39%



		88	
	SERVICES	STAFFING	TELECOM
	STANDARD ALTERNATE	STANDARD ALTERNATE	STANDARD ALTERNATE
Q1-22	100.00%	93.29% 6.71%	99.75% 0.25%
Q2-22	97.46% 2.54%	94.43% 5.57%	99.55% 0.45%





SCREENING INSIGHTS



- In Q2'22, the most frequent first names screened were Rahul, Abhishek, Shubham, Amit, Priyanka, while the most common last names screened were Kumar, Sharma, Singh, Jain and Gupta.
- First Advantage completes 90 percent of criminal checks in three days and 70 percent in one day.
- First Advantage has screening capabilities in over 140+ countries, with candidates who would have lived in other countries and are hired in India.
- △ USA, Australia, UK, Canada, China and Singapore are top countries screened for candidates working in India.
- Discrepancy in background screening was majorly at Associate Level.

VENDOR SCREENING



Vendor Screening Solutions helps mitigate a company's potential liability by screening current agencies, prospective customers, vendors and suppliers. These solutions also help businesses take decisions to expand operations by verifying vendor's credentials.

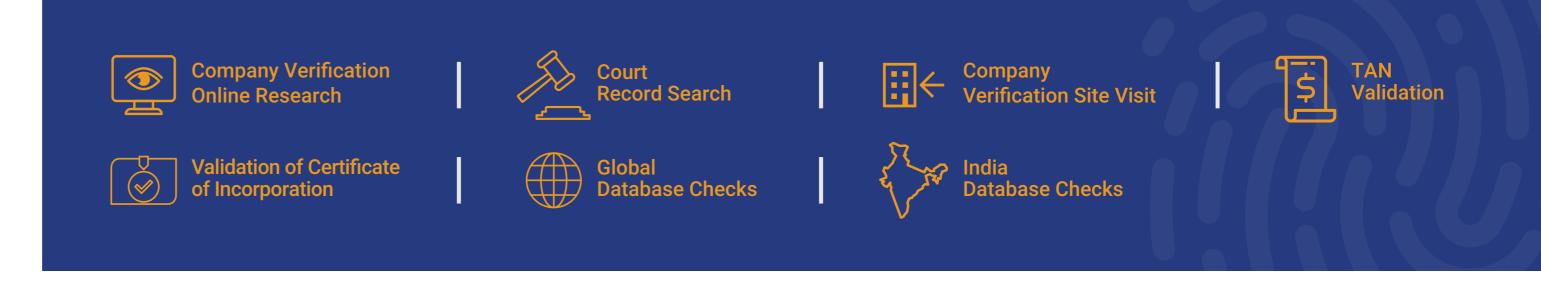
Our vendor screening has been further strengthened by including FINANCIAL ASSESSMENT for your vendors / partners



Financial assessment based on the information / documents sourced from various public domain.

Contains information like Registration details, Director and Shareholder Details, GST details, Summary of financial statements of last three FY's.

Financial Assessment

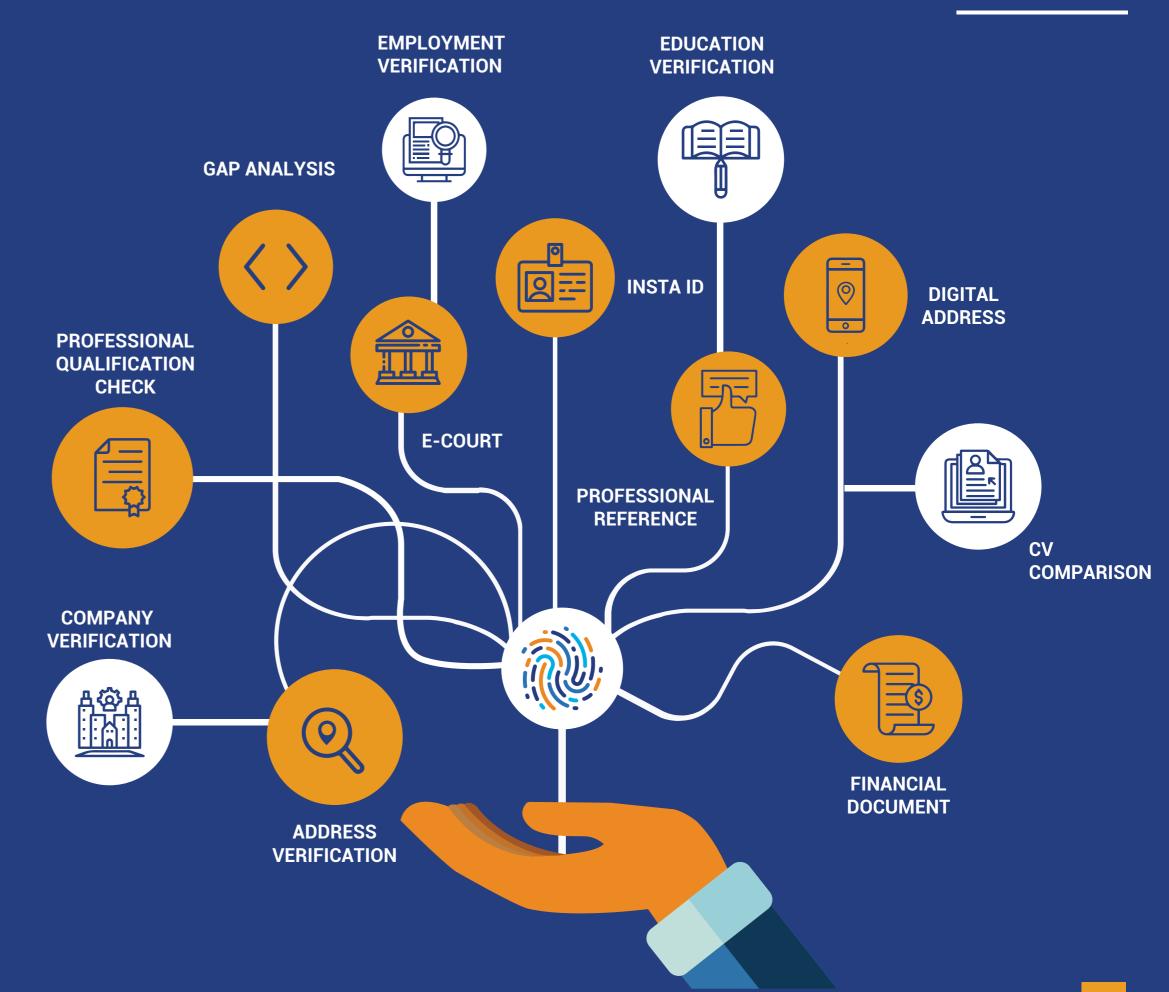


FA CAPABILITIES AND SERVICES

Our verifications identify discrepancies with information provided by candidate. Common discrepancies appear in applications which include grades achieved, positions held and length of employment - all of which can have a significant impact on a candidate's ability to perform effectively in their role. We always contact former employers / institutions directly, rather than the individual provided by a candidate, to avoid the possibility of speaking to someone masquerading as a legitimate referee.



Digital Onboarding is a solution for any organization in order to adhere to social distancing norms. The service assures efficient online onboarding of the candidate, removes the hassle of paperwork and further eliminates the need of the candidate's physical presence.



SPECIALIZED SERVICES



ABOUT US



50%+
of Fortune 100 Trust
First Advantage



5,500First Advantage
Employees Worldwide



12 Years
Average Customer
Tenure for Top 100
Customers



200+ Countries & Territories



~93 million Screens Completed



~96%
Average gross
retention rate from
2019 to 2021



33,000+ Customers



First Advantage (NASDAQ: FA) is a leading global provider of technology solutions for screening, verifications, safety, and compliance related to human capital.

The Company delivers innovative solutions and insights that help customers manage risk and hire the best talent. Enabled by its proprietary technology, First Advantage's products and solutions help companies protect their brands and provide safer environments for their customers and their most important resources: employees, contractors, contingent workers, tenants, and drivers.

For more information about First Advantage, visit the Company's website at https://fadv.com/.

Delivering innovative solutions & insights that help our clients manage risk and hire the best talent



